



# I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life

*Lillian Glass, Lillian Glass*

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**I Know What You're Thinking: Using the Four Codes of Reading People to Improve Your Life** Lillian Glass, Lillian Glass

A practical and savvy guide.

-- Gavin de Becker, #1 New York Times bestselling author of *The Gift of Fear*

""Understanding nonverbal language is the essential skill in any profession that involves communication. This book is the best primer on the topic of nonverbal communication I have ever read.""

-- Geoffrey N. Fieger, noted trial attorney

""As a regular contributor to and commentator on Court TV, Dr. Lillian Glass has repeatedly demonstrated her exceptional professional skills of reading people in our on-air coverage of several trials. In this book, she shares with readers these skills, which could prove to be invaluable in every aspect of your life.""

-- Nancy Grace, Court TV

""A must-read for everyone, whether they are in business or not. Applause to Dr. Glass for giving the public such an important work.""

-- Arnold Kopelson, motion picture producer

Knowing how to read people-- picking up on and interpreting their hidden cues-- is a tremendous asset for virtually anything you do. In *I Know What You're Thinking*, psychologist, bestselling author, and communications expert Dr. Lillian Glass helps you develop a tremendous new set of skills that will make you more perceptive, more powerful, and more successful. As she has done for her numerous clients, Dr. Glass shows you-- step by step-- how to gain the power to know the truth about people. Through simple quizzes and easy-to-follow exercises, you'll learn to improve your judgment of others and make better decisions while projecting confidence, sincerity, and strength. With this fun, down-to-earth guide, you'll be able to look anyone in the eye with a quiet self-assurance that says I Know What You're Thinking.

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